2021 World Travel





jetBlue

Insurance

Benchmark

For Airlines





























Ancileo

POWERING INSURANCE **PARTNERSHIPS**



Olivier Michel

CEO & Founder at Ancileo 🖋 #insurtech | ex-Allianz Partners 🐬 | Digital...

It took us 6 months... but we did it!

We finally completed an exhaustive benchmark of embedded Travel Insurance

3 140 Airlines (103 slides)

► 160 Online Travel Agents (69 slides)

Key insights include:

- Insurers market share
- Merchandising strategy: 1, 2, 3 products
- 150+ Travel insurance display screenshots
- Best Practices (UI, marketing, product benefits...)

PS: If your company is mentioned in the benchmark, we will definitely be interested to have your views

140 Airlines Travel Insurance Benchmarked





Hi Everyone,

Thanks for your interest in Ancileo Airline Travel Insurance Benchmark 2021.

We hope you will find it useful.

If you do, please share about Ancileo Benchmark on LinkedIn.

Happy to arrange a call with anyone who is interested to know more about Ancileo.

Cheers.

Olivier Michel

CEO & Founder

olivier@ancileo.com

PS: This is a 100+ slides presentation so there will be mistakes or inaccuracies... if you spot one (or many), just email me and we will gladly correct it!

Disclaimer

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Ancileo 3 Slides of Fame



We enable Any Insurer to Seamlessly Partner with Any Digital Platform or Ecosystem





Built to Power Insurance Digital Partnerships

Insurer Connect



Insurer Core system
Connect



Reinsurance automation

Claims Processing



Digital Claims Submission



Claims Management System



Parametric

Policy Management



Insurer Policy Management



Customer Self-serve



Business Analytics

Digital Distribution



Omni-Channel API - white label - agent



Deep personalisation Engine



Premium Billing

Partner on-boarding



Fastboard
Partner on-boarding



Product & Fulfilment Configuration

Compliance & Security

Scalable Global Cloud Infrastructure





TRACK RECORD WITH TOP 1/3 DIGITAL PARTNER 19 Partners in 23 countries



RELIABLE, SECURE, SCALABLE TECHNOLOGY



SOLUTIONS FOR THE ENTIRE PARTNERSHIP JOURNEY



AGILE FLEXIBLE
COLLABORATION MODELS

Contact Us



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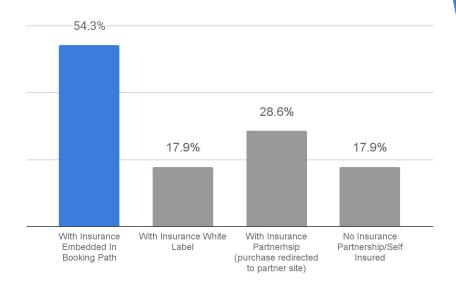
Key Benchmark Highlights



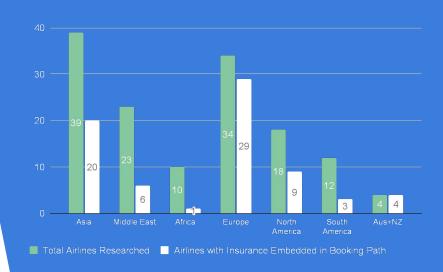
140 Airlines Travel Insurance Benchmarked



ONLY 54.3% OUT OF 140 AIRLINES OFFER EMBEDDED INSURANCE IN-PATH



OF WHICH, AIRLINES IN EUROPE & ASIA HAVE THE HIGHEST % OF IN-PATH EMBEDDED INSURANCE

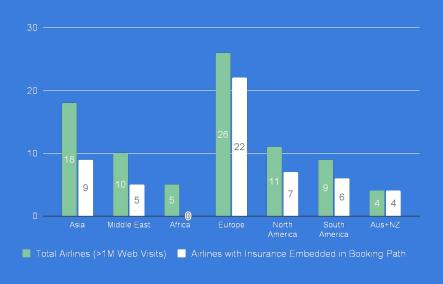




94.1% OF AIRLINES WITH MORE THAN 1M MONTHLY VISITORS HAVE INSURANCE PARTNERSHIPS

No Insurance Partnership 6.0% With some kind of Insurance Partnership 31.0% but not embedded 63.1% With Insurance Embedded In **Booking Path**

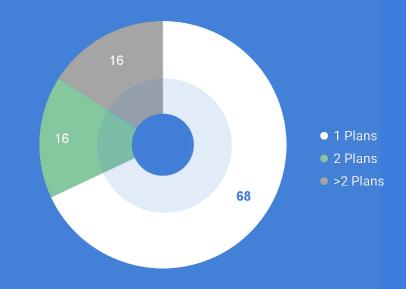
SAME PATTERN ACROSS ALL CONTINENTS EXCEPT AFRICA



81.3% OF INSURANCE WITH IN-PATH BOOKING ARE OPT-IN

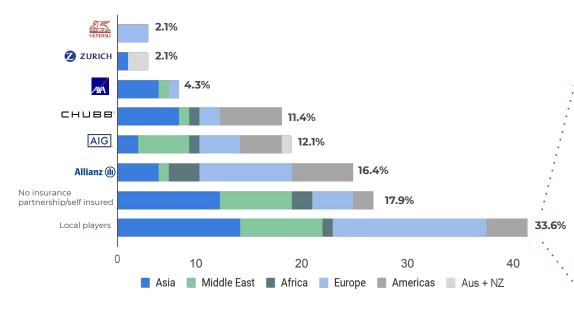


68% OF GLOBAL AIRLINES OFFER JUST I PLAN IN THE BOOKING PATH





AIRLINES TRAVEL INSURANCE PROGRAM **DOMINATED BY GLOBAL INSURERS**



LOCAL PLAYERS ...



























































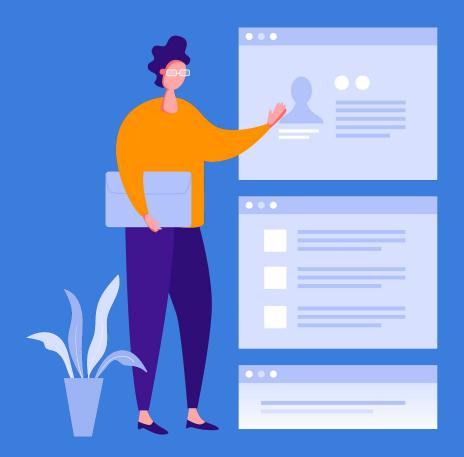






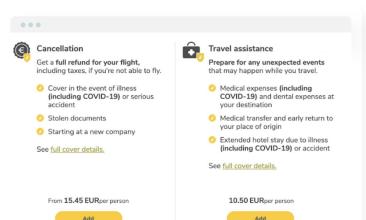


User Experience Best Practices

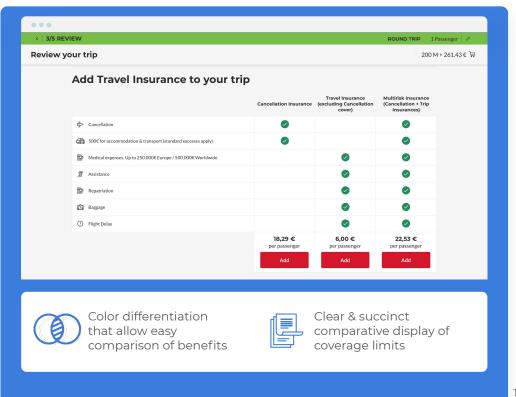


Product Benefits Readability is Key





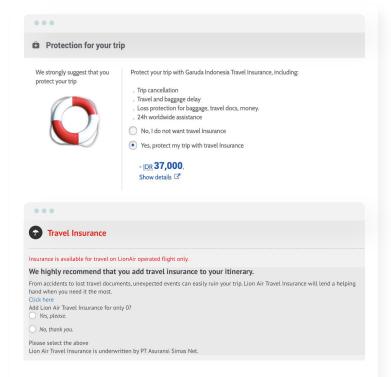


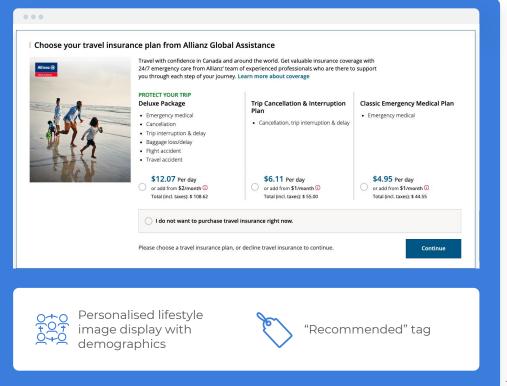


Design Quality Can't Arm...





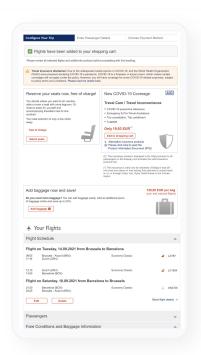


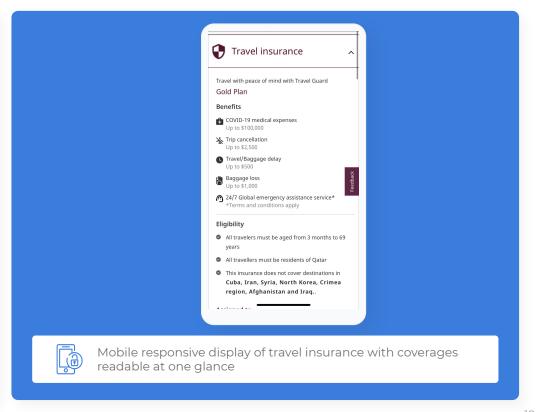


Don't Forget Mobile UI







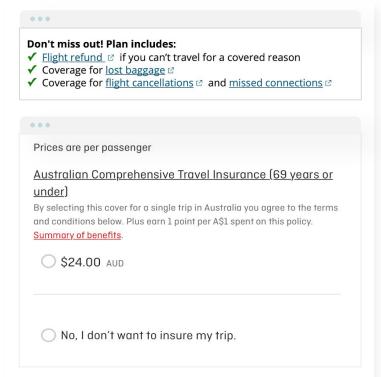


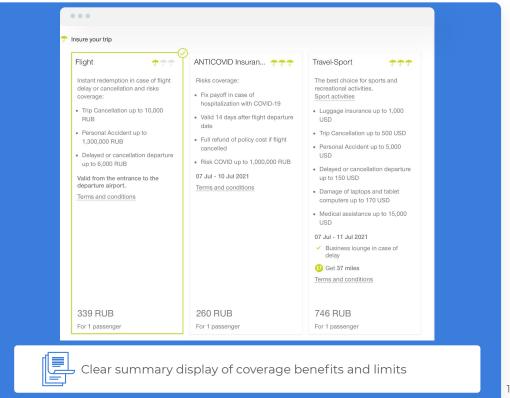


Product Benefits Directly Displayed Avoids Additional Clicks









Covid 19 Highlights Is Becoming A Must



Our insurance policies cover contingencies for illnesses derived from COVID-19.

Peace of mind is only a click away

Protection from Austin to New York, and everywhere in between.

IMPORTANT: Certain expenses may be eligible for reimbursement if you get sick with COVID-19 before or during your trip (see link below).

Complimentary COVID-19 Travel Insurance

We are delighted to offer you a complimentary COVID-19 Travel Insurance if you are flying with us. If you do not need this insurance, please tick below box.

Click here to learn more about details of the offer.

I do not need the Complimentary COVID-19 Travel Insurance.

IMPORTANT

Get up to 100% cash back for certain expenses due to trip cancellation and interruption, including if you test positive for COVID-19 (see link below).

(1) COVID-19: COVERAGE LIMITATIONS AND SPECIAL ACCOMMODATIONS

Recommended/offered/sold by Allianz Global Assistance. Underwriter: Jefferson Insurance Company or BCS Insurance Company. Plan incl. insurance & assistance services. Terms & exclusions (incl. for pre-existing conditions) apply. Plan & Pricing details, disclosures

For a detailed summary of what is covered and not covered for COVID-19 for both trip types, please read the details here.

COVID-19 COVER

Take off without a worry

Medical treatment costs: Covered if you test positive for COVID-19 abroad.

Important: If you travel to any country against FCDO advice, cover is only in place for non-Covid 19 related claims.

Cancellation: Covered if you, a travel companion or the person you are staying with tests positive for COVID-19*

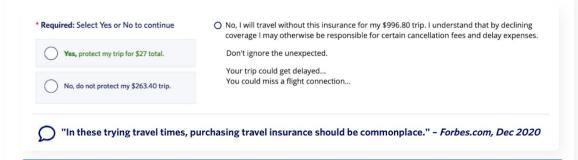
*Cancellation cover only available when booking more than 2 days prior to departure.



Clear succinct display of COVID-19 coverage limits, inclusion and exclusion



Marketing Tactics

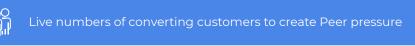


Callout texts to highlight the disadvantages of having no travel insurance











Essential cover for unlimited trips in one year, up to 31 days per trip. Does not include FCDO cover.

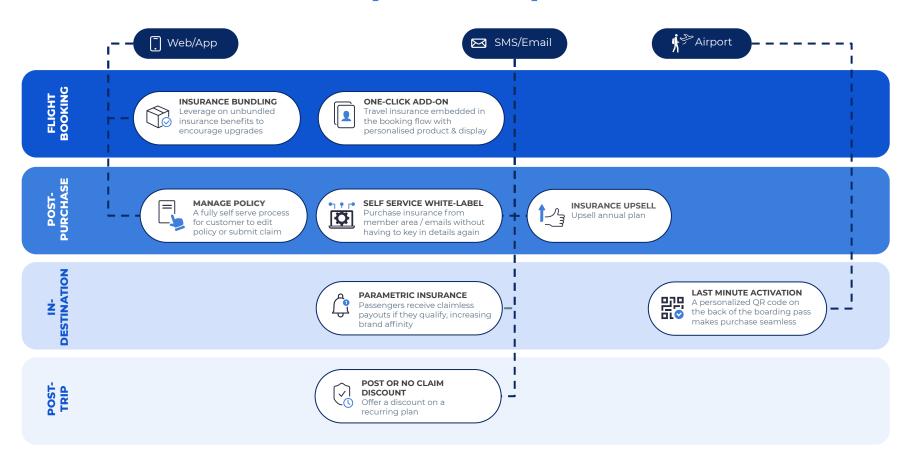
From less than 10p per day

capture attention



Price display by per day instead of full figure to encourage upsell

Multiple touch-points





Initiatives, We Think Are Interesting...



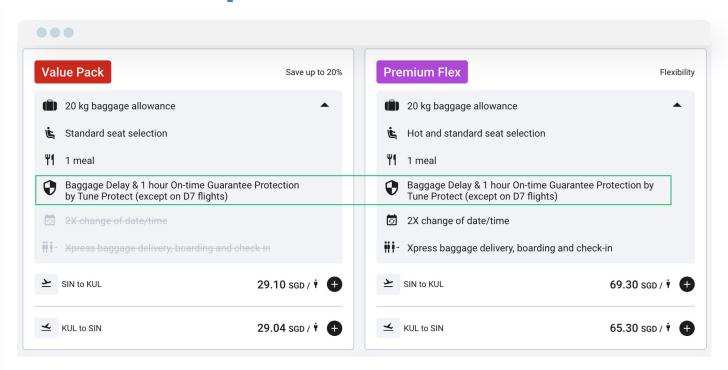
Bitesize Insurance Benefits To Push Other Ancillaries Uptake

Air Asia

PREMIUM UPGRADE INCLUDES BAGGAGE DELAY AND 1H ON-TIME GUARANTEE.

- Designed to incentivise premium pack upgrades
- Relatively easy to implement (no tech involved)
- Ih on-time guarantee reinforce one of AirAsia brand promises: LCC with Network carrier reliability and quality.

Source: AirAsia website





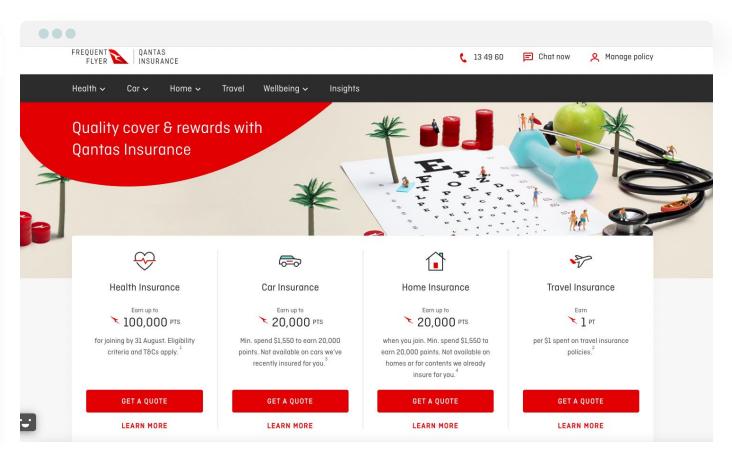
Insurance Ecosystem Beyond Travel



BUILDING A FULL SUITE OF INSURANCE ECOSYSTEM

- Qantas insurance has expanded products from travel insurance into health, life, car and home insurance over the last 5 years
- Integrated with Frequent Flyer program that allows consumers to offset purchases with miles collected

Source: Qantas 2020 Annual Report





Insurance Ecosystem Beyond Travel



KICK-STARTED INSURANCE BEYOND TRAVEL WITH AXA

- Launch CEB Health Protect, a health insurance plan that provides coverage for the top three critical illnesses at affordable price point
- Other products include CI and Investment linked plans

cebhealth protect Cebu pacific AVA **Cebu Pacific partners with AXA Philippines** to offer CEB Health Protect, an affordable health plan that covers you for the top critical illnesses. Enjoy life even more with a secured health from CEB Health Protect! **BUY ONLINE** LEARN MORE

Source: Cebu Pacific Air Official Website



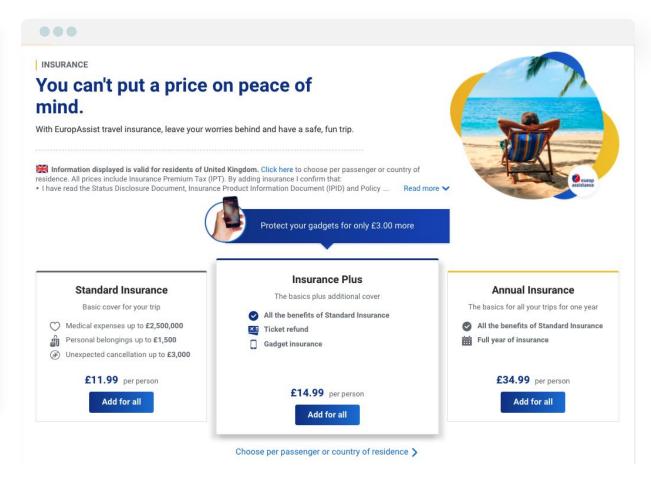
In-Path Upsell Masterpiece



UPSELL ANNUAL AND GADGET COVER

- Gadget cover clearly promoted
- Annual plan is offered at an affordable price point and offer recurring revenue opportunity

Source: RyanAir Officia Website Booking Page





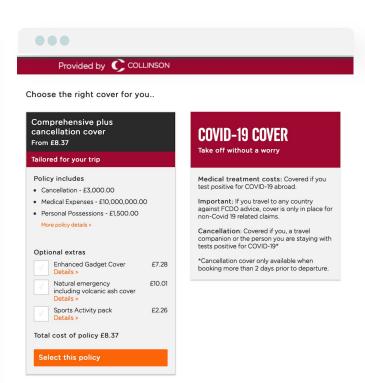
Real Time Personalisation

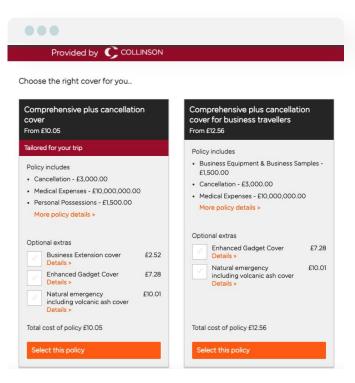


PERSONALISED PLAN ACCORDING TO CONSUMER DEMOGRAPHICS AND TRAVEL PATTERNS

- Continuous A/B test to optimise embedded travel insurance offering
- personalised
 according to travel
 destinations and
 demographics

Source: EasyJet Officia Website Flight Search Simulation





Product Variation 1

Product Variation 2



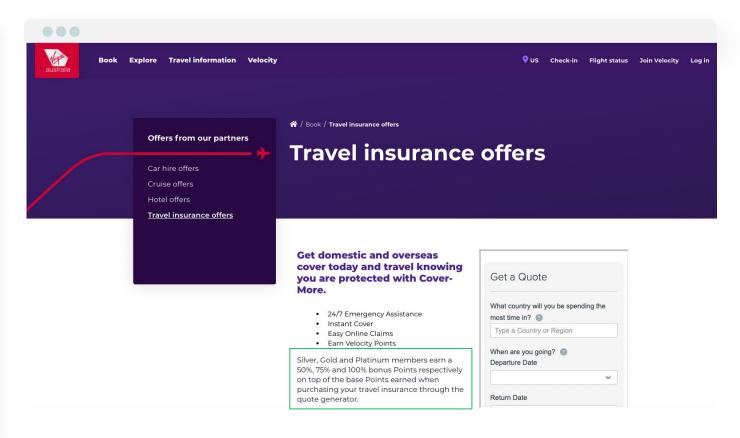
Travel Insurance as a Loyalty Benefit



INSURANCE INTEGRATED WITH FREQUENT FLYER PROGRAM

- Silver, Gold and Platinum members earn a 50%, 75% and 100% bonus Points respectively on top of the base Points earned when purchasing travel insurance through Virgin Australia
- Points earned can be exchanged for an extensive suite of retail products beyond flight and seats

Source: Virgin Australia Official Website





Exclusive Benefits for Airline Members



PROVIDES ADDITIONAL COVERAGES FOR KRISFLYER MEMBERS

 KrisFlyer members who purchase travel insurance via Singapore Airlines receive exclusive coverages

Source: Singapore Airlines Official Website

	KrisFlyer Member	Exclusive Benefit	<u>s</u>	
Section 25	Hospital Income in Singapore \$100 for 24 hours period of Hospital Confinement	\$1,500	\$1,000	\$1,000
Section 26	Fraudulent Credit Card Usage	\$1,500	\$1,000	\$1,000
Section 27	Additional Accidental Death and			
	Permanent Disablement Benefit Insured Person (under the age of	\$50,000	\$50,000	\$50,000
	70 years) Insured Person (age of 70 years	\$10,000	\$10,000	\$10,000
	and above) Insured Child in a Family Plan (age of 12 years and below)	\$20,000	\$20,000	\$20,000



Travel Insurance Complimentary Offers

Continent	Country	Airline	NAC
Asia	J apan	J AL	Comprehensive Travel Insurance Cover
Asia	Hong Kong	CATHAY PACIFIC	COVID Cover
Middle East	UAE	Emirates	Comprehensive Travel Insurance Cover
Middle East	UAE	HAD	COVID Cover
Middle East	UAE	flydubai•	COVID Cover
Middle East	Oman	الطيران الغماني OMAN AIR	COVID Cover



NAC Cover To Provide Global Benefits With Only 1 Insurer





Non Admitted Cover

- 1 single master policy that covers all "members=travellers" of an airline with the risk centrally underwritten by only 1 insurer
- This product must be bundled with an air ticket and can not be sold as an add on, otherwise it won't be compliant

V.S

Locally Admitted Cover

- Every resident of a specific country can only purchase an insurance policy underwritten by a locally licensed insurer
- More stringent to implement when multiple markets are involved, involving multiple locally licensed insurer

Global Travel Insurance Database



Including
Product Benefits, Pricing
and Policy Wordings



Ancileo Central

Ancileo

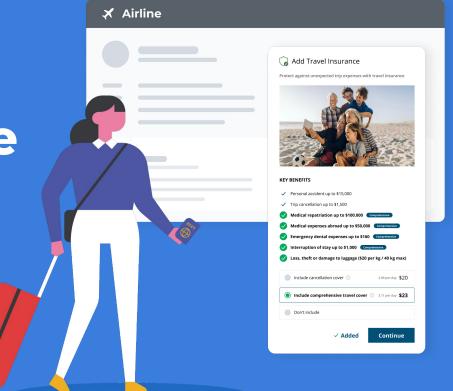




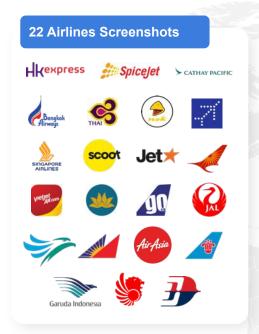


Products							√ Searc	h & filter
INSURER	PRODUCT CODE ^	MARKET	PRODUCT NAME	DISTRIBUTION PARTNER(S)	CREATED DATE	STATUS		
Tune Protect	ABY-TU-AE-BA	United	Travel Insurance	Air Arabia 💿	07/02/2021	Active	D	
RBC Insurance	ACA-RB-CA-B	Canada	Travel Insurance	(Air Canada	02/02/2021	Active	5	
(ii) Allianz	AEE-AL-GR-BA	Greece	Travel Insurance	Aegean Airlines	15/02/2021	Active	D	
(ii) Allianz	AEE-AL-GR-CO	Greece	Comprehensive T	Aegean Airlines	14/02/2021	Active	D	
Alfa Strakhovanie	AFL-AF-RU-BA	Russia	Flight Insurance	→ Aeroflot	11/02/2021	Active	D	
(ii) Allianz	AFR-AL-FR-BA	France	Assistance	✓ Air France	12/02/2021	Active	D	
(ii) Allianz	AFR-AL-FR-CO	France	Multirisque	✓ Air France	12/02/2021	Active	D	
AMA Bharti AXA	AIC-AX-IN-BAS	India	Travel Insurance	✓ Air India	12/02/2021	Active	D	
			Anciled	o's Customers Only				

82 Screenshots
of Embedded
Travel Insurance
in Booking
Path



ASIA





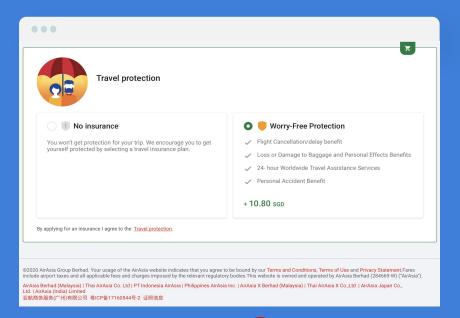




GLOBAL WEBSITE TRAFFIC 2 Mil (MONTHLY AVERAGE)

BOUNCE RATE

30.6%



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	✓
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	35 Mil















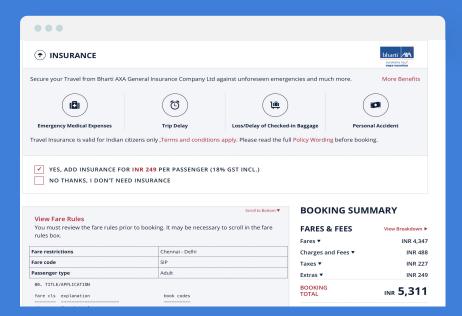
http://www.airindia.in

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

2.4 Mil

BOUNCE RATE

38.8%



Touchpoint	Flight Selection Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	22 Mil

Purchase Funnel



INSURANCE PROVIDER







Bangkok Airways

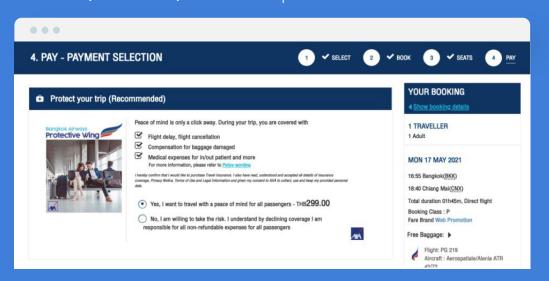
https://bangkokair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

D.09 Mil

BOUNCE RATE

41.1%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	✓ Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	5.86 Mil



INSURANCE PROVIDER









GLOBAL WEBSITE TRAFFIC 1.6 Mil (MONTHLY AVERAGE)

BOUNCE RATE

Purchase Funnel

Touchpoint

Integration

Variety Of

Plans Offered

Insurer-Airline

Customer Self

Loyalty

Type

Integration

Service Modules

2019 Number Of

Passengers

Co Branded White Label

Type

NA, Redirected to insurer page

NA

NA

X

X

X

Network Carrier

24.7 Mil

COVID Cover is complimentary, offered by AXA.



amadeus





PROVIDER





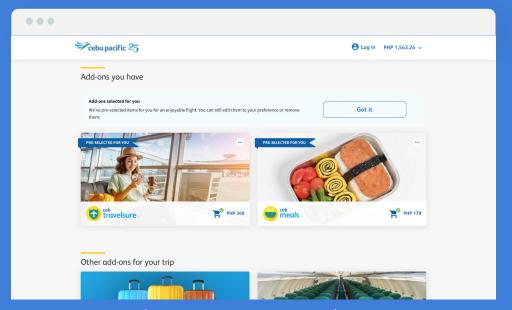




http://www.cebupacificair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE 26.4%



CHUBB

INSURANCE PROVIDER

INTERNET BOOKING

ENGINE (IBE)

navitaire an amaneus company

Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-out
Variety Of Plans Offered	5
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	22.5 Mil



COUNTRY



China Southern

	LOBAL WEBSITE TO NOTHLY AVERAC).9 Mil	BOUNCE	RATE	18.8%		
• • •								
Internat	zhou Baiyun cional T2 07:05 121-04-30	C78965	Dalian Zhoushuizi International 10:25 2021-04-30	Y Clas Econor		Passenger F	Price Insurance	Taxes e and Fees ¥446
Dalian Zhoushuizi International 13:00 2021-04-30 Operational Carrier / Flight Japan Airlines JL820 . Please check-in at the counter or Klosk of Japan Airlines . Gentle reminder. This transit flight is operated by different airlines. Please check if the arrival terminal is the same as the departure terminal. the trip contains code-sharing flights. Special services are temporarily unavailable on this flights.								
	Passenger accidental death	Insurance item		Amount insured RMB 2,000,000	cluded)¥12136	?Fare R	ules and Cond	ditions
	Passenger accidental injury	medical costs		RMB 50,000				
Passenger	3. Flight delay (RMB300 for 3- with the maximum at RMB 60		or additional one-hour delay	RMB 600				
	4. Luggage delay (RMB 1,000	for each 6-hour delay)		RMB 1,000				
Passenge	5. Loss and damage of checked luggage		RMB 600					
1 asserige	6. Loss of carry-on belongings	3		RMB 1,000				
	7. Aircraft hijacking			RMB 10,000	yyyy-mm-dd			
*Travel I				more>>				
Insurance	E-Travel Insurance	¥30/segment ?			ation RMB18, 000; Indemi nit of aviation accident RI	40.0	Provide you a and comfortab	
	Ticket Refund/Change Insurance	¥38/segment ?	50% of the ticket re RMB2000.	fund/change fee will b	e compensated,up to		journey	

Purchase Funnel Touchpoint	Flight Selection Page
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	152 Mil













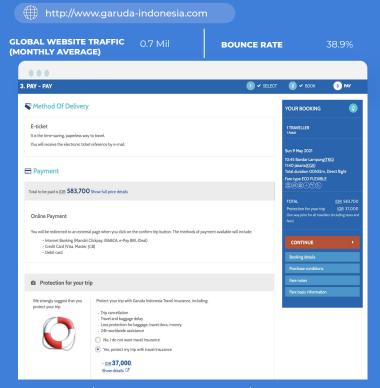








Garuda Indonesia



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	31.89 Mil







INSURANCE PROVIDER









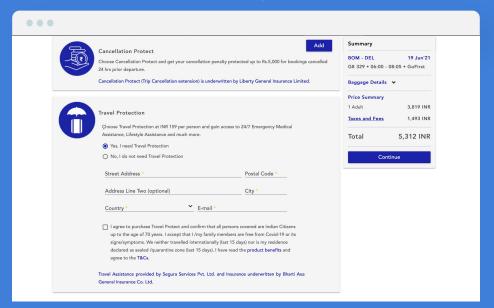
http://www.flygofirst.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

2.4 Mil

BOUNCE RATE

38.8%



Purchase Funnel Touchpoint	Extras
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	16.1 Mil





ndia

INSURANCE PROVIDER









HK Express

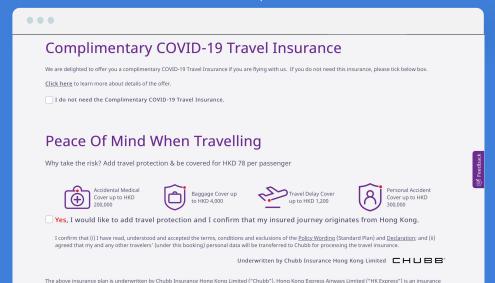
http://www.hkexpress.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.05 Mil

BOUNCE RATE

48.8%



Purchase Funnel Touchpoint	Add Extras	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	18 Mil	











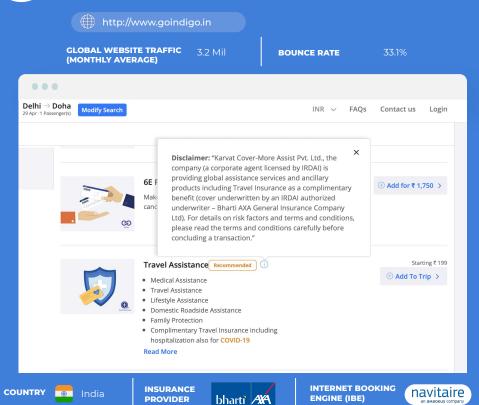
agent authorised by Chubb for distributing the product. For any disputes over the terms and conditions of your policy, Chubb will resolve with you directly. Levy collected by the Insurance Authority (IA) has been imposed on the policy at the applicable rate. The payment received for such levy will be remitted to the IA.







Indigo



Purchase Funnel Touchpoint	Add-on Page	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	74.7 Mil	





Japan Airlines



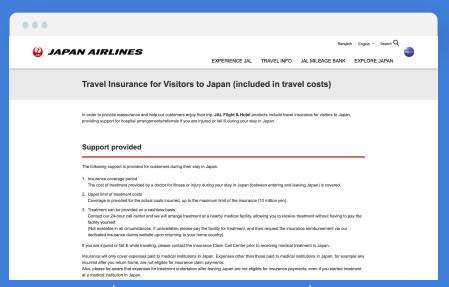
GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

9.1 Mil

BOUNCE RATE

32.8%

Insurance is complimentary.



Touchpoint	NA
Integration Type	NA
Variety Of Plans Offered	NA
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	33.4 Mil

Purchase Funnel







INSURAN













http://www.lionair.co.id

INSURANCE

PROVIDER

GLOBAL WEBSITE TRAFFIC BOUNCE RATE (MONTHLY AVERAGE) 000 Sold Out IDR 1,355,000 IDR 1,136,100 Departure Flight Jakarta Halim Perdan. Fri, 23 Jul 2021 🕏 PLM Sun. 25 Jul 2021 Sun. 25 Jul 2021 16:30 17:40 ID7056 Batik Air Duration: 1h 10min All Timings Are Local Time Clear Selection Travel Insurance Returning Flight Sun, 25 Jul 2021 Insurance is available for travel on LionAir operated flight only. We highly recommend that you add travel insurance to your itinerary. From accidents to lost travel documents, unexpected events can easily ruin your trip. Lion Air Travel Insurance will lend a helping hand when you need it the most. Add Lion Air Travel Insurance for only 0? Yes, please. No. thank you. Please select the above Lion Air Travel Insurance is underwritten by PT Asuransi Simas Net. IDR 1 X 1.943.000 Published Fare IDR 1.943.000 364,300 2,307,300 Enter the CAPTCHA code shown above Click here to show fare rules

INTERNET BOOKING To Be Confirmed

ENGINE (IBE)

Purchase Funnel Touchpoint	Flight Selection Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	25.5 Mil



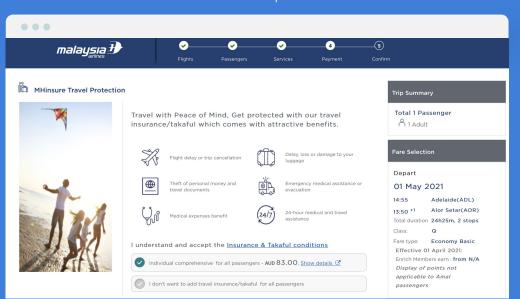
COUNTRY



Malaysia Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	13.9 Mil







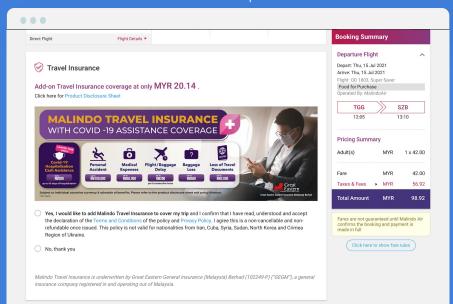






GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Flight Selection
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	6.8 Mil





INSURANCE





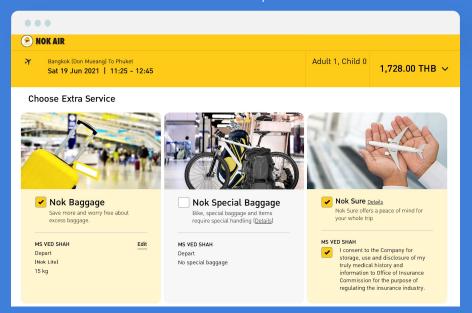




GLOBAL WEBSITE TRAFFIC

(MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Extra services
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	8.25 Mil













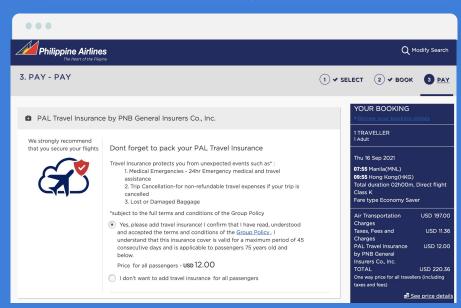


Philippine Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

34.5%



Purchase Funnel	Payment Page
Touchpoint	rayment rage
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded	✓
White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	16.8 Mil















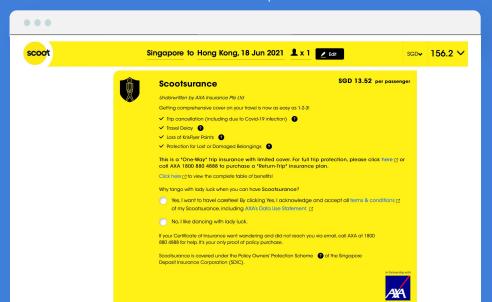
https://www.flyscoot.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.3 Mil

BOUNCE RATE

44.9%



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	10.5 Mil















Singapore Airlines

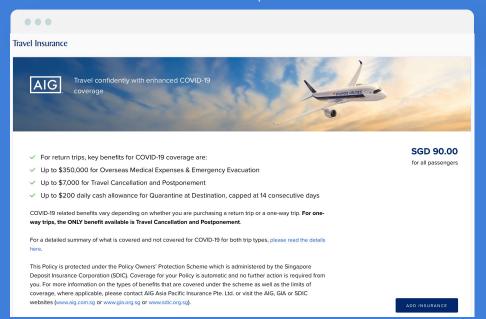
https://www.singaporeair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

1.6 Mil

BOUNCE RATE

38.2%



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	20.90 Mil





Singapore

INSURANCE PROVIDER







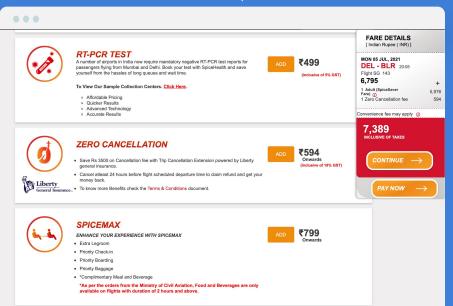


SpiceJet

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.7 Mil

BOUNCE RATE



Purchase Funnel Touchpoint	Add-ons	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	X	
Туре	Low Cost	
2019 Number Of Passengers	24.3 Mil	







INSURANCE PROVIDER















Thai Airways

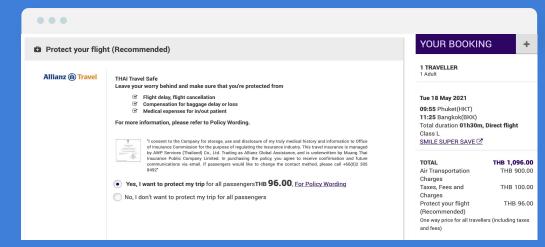
https://www.thaiairways.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.7 Mil

BOUNCE RATE

36.1%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	✓
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	5.86 Mil





INSURANCE PROVIDER

Allianz (

INTERNET BOOKING ENGINE (IBE)

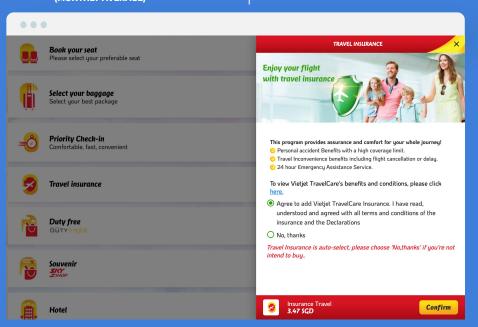
amadeus





GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Add ons
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	25 Mil











INTERNET BOOKING **ENGINE (IBE)**

To Be Confirmed





Vietnam Airlines

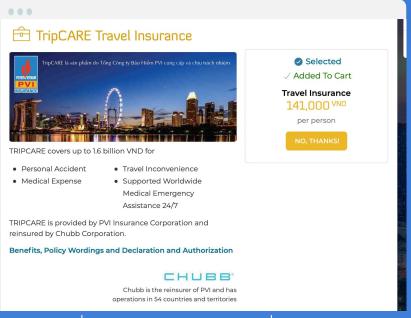
http://www.vietnamairlines.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

1 Mil

BOUNCE RATE

35.6%



Purchase Funnel Touchpoint	Add ons
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	22.9 Mil











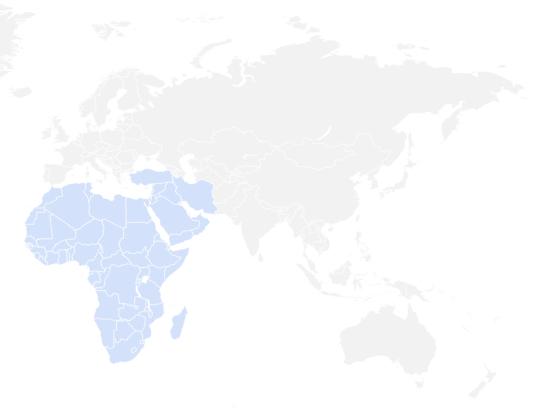
INTERNET BOOKING ENGINE (IBE)

o Be Confirmed



MIDDLE EAST & AFRICA









Air Arabia

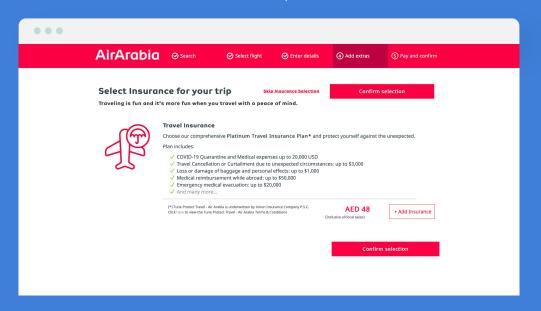
http://www.airarabia.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

2.1 Mil

BOUNCE RATE

32.2%



Purchase Funnel Touchpoint	Add Extras
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	9.4 Mil





INSURANCE PROVIDER









http://www.airmalta.com

GLOBAL WEBSITE TRAFFIC **BOUNCE RATE** (MONTHLY AVERAGE) 000 **Baggage Selection** Make big saving on airport prices by booking your baggage online. Moscow Sheremetyevo Apt (SVO) - Malta (MLA) Passenger 1 (Adult) Select Sport Equipment Bags • Select Excess Bags Total Baggage: --Travel Insurance Yes, I want to purchase insurance (EUR 11.92) MONDIAL No, I do not want to purchase insurance Click here to learn more and read all limitations and policy restrictions. Total Insurance: --Car - Exclusive car discounts for our customers - Book NOW! We have the best deals on rental cars - from convertibles to minivans on to our customers. Lock in these savings from our preferred vendors now by making a reservation. Collect from: Moscow Sheremetyevo Apt (SVO) Mon, 09 Jul 2018, 16:40 Return to: Moscow Sheremetyevo Apt (SVO) Sun, 15 Jul 2018, 04:20 Standard 4 Doors, 5 Doors, 5 Doors, Intermediate 4 Premium 4 Doors, 5 Doors,





Malta

INSURANCE PROVIDER





INTERNET BOOKING To Be Confirmed ENGINE (IBE)



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	2 Mil



Emirates Airline



COVID Cover is complimentary.



allowance expire 31 days after arriving at your final destination. *Expenses require pre-approval. Subject to terms and conditions. "Emirates reserves the right to extend or end the programme at any time

INSURANCE

If you're flying on a one-way trip, the cover ends 48 hours after you arrive at your final destination. Cover for emergency medical expenses and overseas quarantine



INTERNET BOOKING **ENGINE (IBE)**

To Be Confirmed

Touchpoint	1.0.1
Integration Type	NA
Variety Of Plans Offered	NA
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	56.2 Mil

NA

Purchase Funnel

Touchnoint

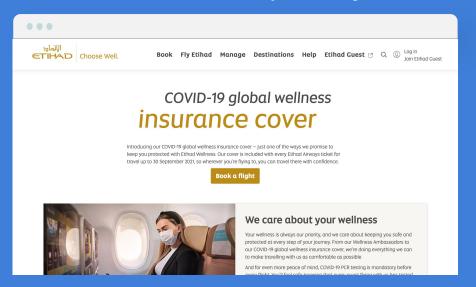


Etihad Airways

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

COVID Cover is complimentary.



Purchase Funnel Touchpoint	NA
Integration Type	NA
Variety Of Plans Offered	NA
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	17.5 Mil





INSURANCE PROVIDER







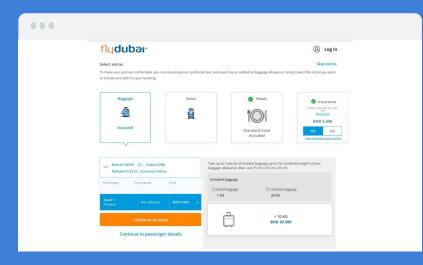


http://www.flydubai.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

ii BOUNCE RATE

31.6%



COVID Cover is complimentary.

Purchase Funnel Touchpoint	Select extras	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	9.6 Mil	

COUNTRY



UAE

INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

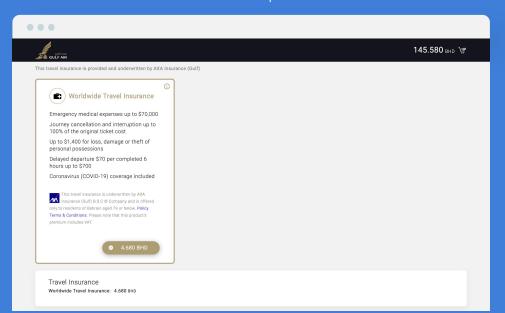
To Be Confirmed





GLOBAL WEBSITE TRAFFIC 0.6 Mil (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	6.5 Mil





Bahrain

INSURANCE PROVIDER





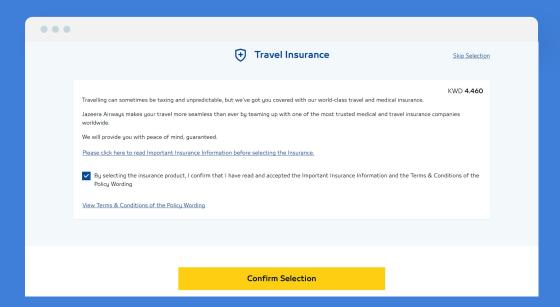




Jazeera Air

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Extras
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	2.4 Mil





INSURANCE





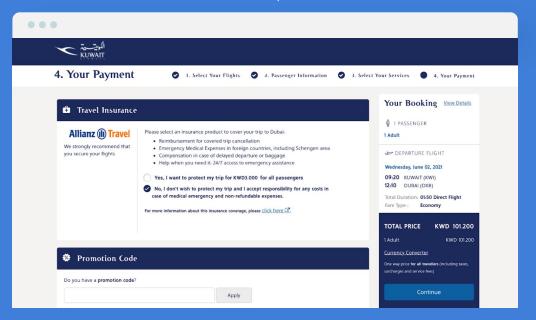




Kuwait Airways

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	4.7 Mil







INSURANCE PROVIDER









Oman Air

http://www.omanair.com

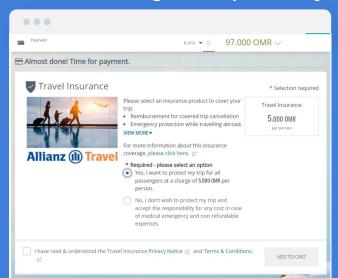
GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

D.5 Mil

BOUNCE RATE

37.2%

COVID-19 Coverage is complimentary.



Purchase Funnel Touchpoint	Payment
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	9.7 Mil



















Qatar Airways

https://www.qatarairways.com/

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

6.6 Mil

BOUNCE RATE

38.9%

Travel insurance 155.57 QAR Doha (DOH) - Seattle (SEA) Travel with peace of mind with Travel Guard Covid-19 coverag Gold Plan included Benefits COVID-19 medical expenses * Trip cancellation Travel/Baggage delay Baggage loss ♠ 24/7 Global emergency assistance service* *Terms and conditions apply All travelers must be aged from 3 months to 69 years All travellers must be residents of Qatar This insurance does not cover destinations in Cuba, Iran, Syria, North Korea, Crimea region, Afghanistan and Iraq... Assigned to Travel insurance will be assigned - Cha Belleza @ cha.belleza@yahoo.com @ By clicking 'Select', I confirm that I have read and accept the <u>Disclaimer</u> and <u>Policy Wording</u> Total price for all passengers 155.57 QAR

Purchase Funnel Touchpoint	Add ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	✓
Loyalty Integration	X
Туре	Network Carrier
2019 Number Of Passengers	32.4 Mil





INSURANCE PROVIDER



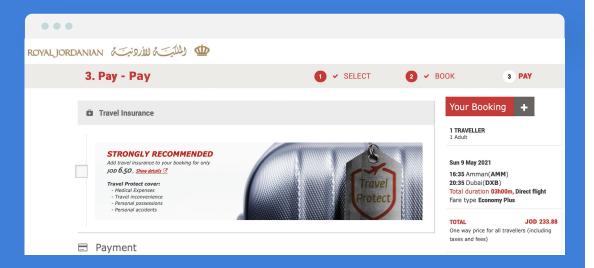






Royal Jordanian Airlines

GLOBAL WEBSITE TRAFFIC 0.9 Mil BOUNCE RATE 48.9% (MONTHLY AVERAGE)



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	3.3 Mil







INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

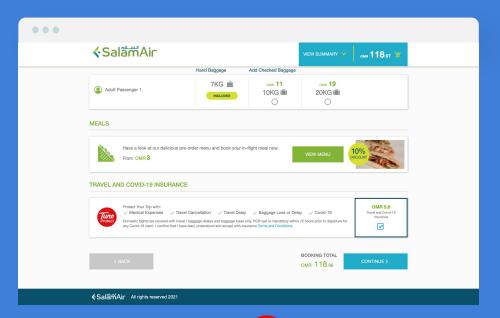
amadeus





GLOBAL WEBSITE TRAFFIC 1.1 Mil (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Extras
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	1.5 Mil



INSURANCE **PROVIDER**



INTERNET BOOKING ENGINE (IBE)

To Be Confirmed



EUROPE & RUSSIA







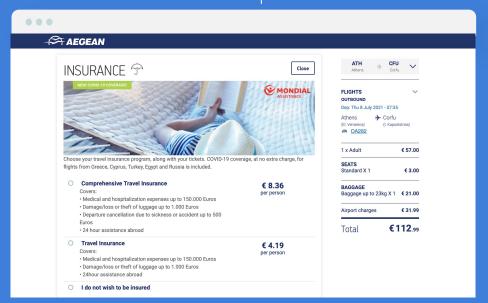


Aegean Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

29.4%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	15 Mil



















Aeroflot Group

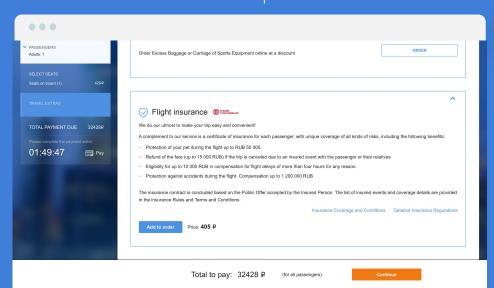
http://www.aeroflot.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

5.1 Mil

BOUNCE RATE

24.9%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	60.7 Mil





INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE) To Be Confirmed





http://www.aerlingus.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

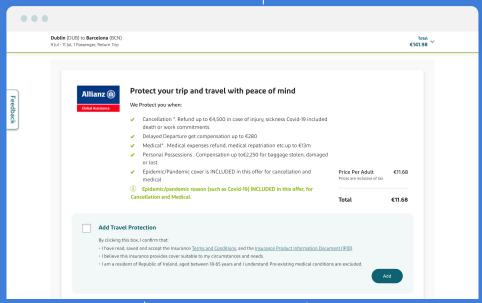
1.2 Mil

BOUNCE RATE

34.3%

INTERNET BOOKING

ENGINE (IBE)



Allianz (III)

INSURANCE

PROVIDER

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	11.6 Mil





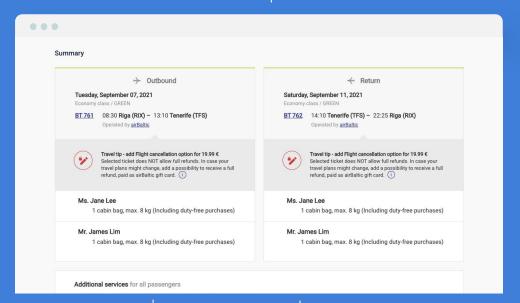
http://www.airbaltic.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.7 Mil

BOUNCE RATE

33.7%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	5 Mil





Latvia

INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

amadeus





Air France

http://www.airfrance.com

GLOBAL WEBSITE TRAFFIC BOUNCE RATE (MONTHLY AVERAGE) 000 Revenir aux informatio. **OPTIONS** 8 Réservez en toute sérénité : nos billets sont modifiables et remboursables, quel que soit le tarif choisi. Consultez les conditions. ASSUREZ VOTRE VOYAGE Cette assurance vous couvre notamment en cas de maladie ou de guarantaine individuelle liée à une épidémie telle que le COVID-19, dans les limites et selon les conditions du > Liste des prestations ASSISTANCE MULTIRISQUE 13,00 EUR 17,00 EUR X Annulation ou report de vol Annulation ou report de vol X Retard de vol au départ Retard de vol au départ ✓ Assistance médicale et TELECONSULTATION ✓ Assistance médicale et TELECONSULTATION Garantie bagages ✓ Garantie bagages Informations sur l'assurance Informations sur l'assurance Conditions générales d'assurance Conditions générales d'assurance Non, je voyage sans assurance. Je reconnais qu'en voyageant sans assurance, je suis responsable de certains frais d'annulation et de retard.

Allianz (II)

INTERNET BOOKING

ENGINE (IBE)

amadeus

INSURANCE

Purchase Funnel Touchpoint	Options
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	52.5 Mil



COUNTRY France



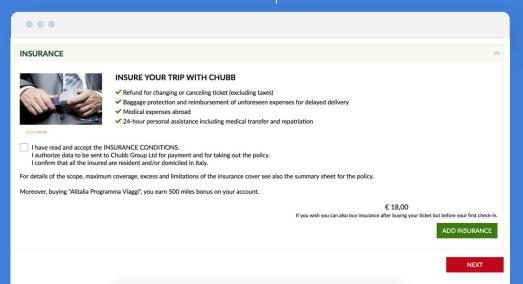
http://www.alitalia.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

2.9 Mil

BOUNCE RATE

42.5%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	✓
Туре	Network Carrier
2019 Number Of Passengers	21.3 Mil

















Brussels Airlines

http://www.brusselsairlines.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

.5 Mil

INSURANCE

PROVIDER

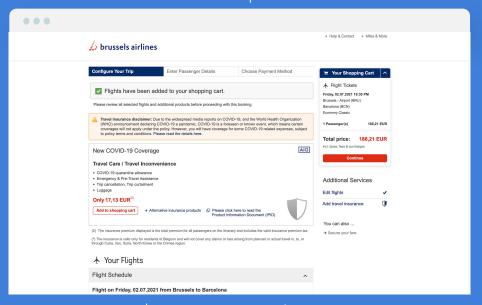
BOUNCE RATE

40.6%

INTERNET BOOKING

ENGINE (IBE)

amadeus



Purchase Funnel Touchpoint	Configure Your Trip
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	10 Mil





Condor Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Extras	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	9.4 Mil	









INTERNET BOOKING To Be Confirmed **ENGINE (IBE)**

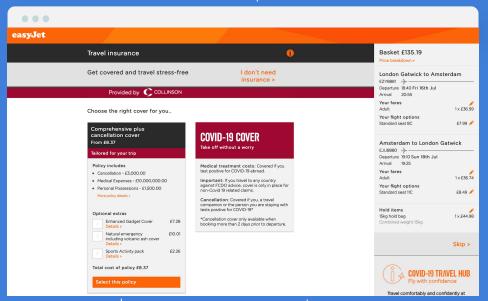




GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

11.7 Mil

BOUNCE RATE



Purchase Funnel **Payment Page Touchpoint** Integration Opt-in Type Variety Of Plans Offered Insurer-Airline Co Branded Access it here White Label **Customer Self** X Service Modules Loyalty X Integration Type **Low Cost** 2019 Number Of 96.1 Mil **Passengers**









http://www.eurowings.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

2.7 Mil

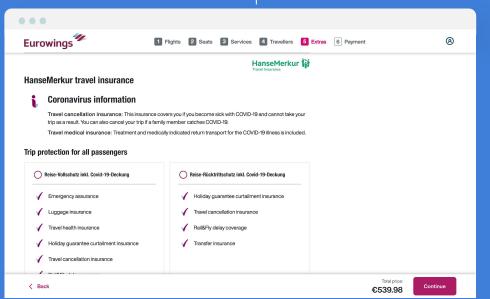
BOUNCE RATE

34.9%

INTERNET BOOKING

ENGINE (IBE)

navitaire



INSURANCE HanseMerkur

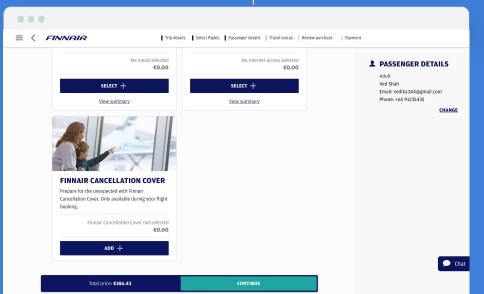
Purchase Funnel Touchpoint	Extras
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	×
Loyalty Integration	✓
Туре	Low Cost
2019 Number Of Passengers	28.1 Mil





GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	14.7 Mil







INSURANCE PROVIDER



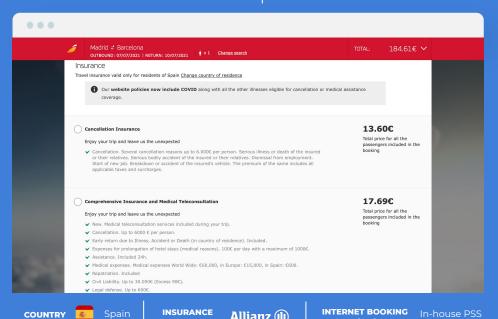






GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Allianz (III)

ENGINE (IBE)

PROVIDER

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	✓
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	22.4 Mil





Jet2.com Jet2.com

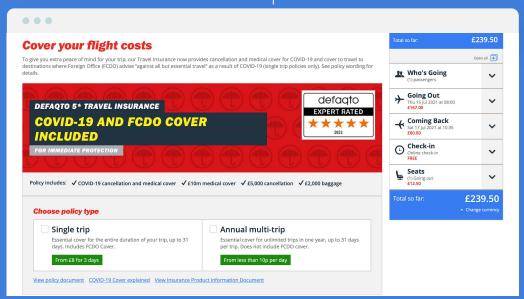
http://www.jet2.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

1.3 Mil

BOUNCE RATE

44.6%



Purchase Funnel Touchpoint	Essentials
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	14.4 Mil







INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

To Be Confirmed





KLM Royal Dutch Airlines

GLOBAL WEBSITE TRAFFIC BOUNCE RATE 30.4% (MONTHLY AVERAGE) 000 Travel the world without worries Our partner Allianz Travel has expanded its insurance policies with coverage for epidemics and pandemics. Their policy includes cover for you or your travel companion when at least one of you is diagnosed with COVID-19 before or during your trip. It also provides coverage if at least one of you needs to self-quarantine before your trip. Keep in mind that insurance coverage is excluded if you travel against the advice of local authorities or travel to a high-risk destination. Please refer to the terms and conditions for an explanation of the coverages > Summary of benefits KLM Travel Insurance KLM Comprehensive FUR 8.40 X Cancellation Cancellation ✓ Assistance ✓ Assistance Medical coverage Medical coverage Baggage coverage ✓ Baggage coverage terms of use terms of use No, I will travel without insurance. I understand that by declining coverage I may otherwise be responsible for certain cancellation fees and delay expenses. . I have read and accept the insurance product information document, terms and conditions and privacy statement, provided digitally, . I have verified that the insurance corresponds to my needs, . I agree that I will receive all information about my insurance (such as the policy, the conditions and the insurance card) digitally, Allianz (ii) Travel

Purchase Funnel Touchpoint	Extra Options
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	35.1 Mil



















Lufthansa Group

GLOBAL WEBSITE TRAFFIC

(MONTHLY AVERAGE)

BOUNCE RATE

000 Configure Your Trip Enter Passenger Details Choose Payment Method Flights have been added to your shopping cart. Please review all selected flights and additional products before proceeding with this booking. AIG Travel more, worry less Travel Inconvenience - Standard Includes cover for:

(1) The insurance premium displayed is the total premium for all passengers on the itinerary and includes the valid insurance

details and documentation

Rental cars in Lisbon - Aeroporto de Lisboa









 Trip cancellation Trip interruption - Flight delay (from 6 hours) Only 42,31 EUR (1) Add to shopping cart

INSURANCE





Purchase Funnel Touchpoint	Additional Products
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	145.2 Mil





http://www.luxair.lu

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.7 Mil

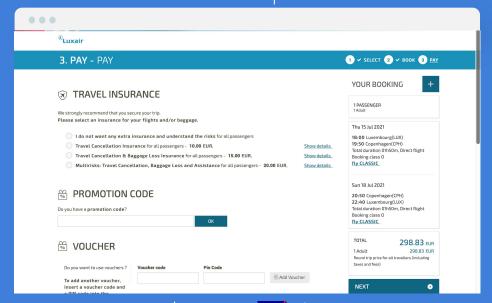
BOUNCE RATE

INTERNET BOOKING

ENGINE (IBE)

<u>a</u>madeus

31.6%



INSURANCE

PROVIDER

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	2.1 Mil



COUNTRY



Norwegian Air Shuttle

GLOBAL WEBSITE TRAFFIC [1.4 Mil] (MONTHLY AVERAGE)	BOUNCE RAT	r e 35.3	3%
Other special baggage and pets		ved shan (VED SHAH)	
Please read the description and requirements for your special baggage before selecting an optio	n and continuing with your	Travel documents will be se	nt to
booking. Read more >>	and continuing with your	vedika755@gmail.com	
Oslo-Gardermoen - Alta		Total price	
		incl. all taxes and surcharges	\$204.80
Ved Shah - Choose service request - None - - None - - None	Add		
		This ticket is non-refundable LowFare, LowFare+ and Premiur	
Cancellation protection		are non-refundable, but can be without charge within 4 hrs of b	cancelled
		Read more >>	ooking.
Secure yourself against illness before your trip If you are unable to travel due to personal or family illness, you can cancel your ticket and get a n	efund for your ticket, Infants	Price details	
are free of charge.		Air Transportation Charges	
Only \$12.00 per person for the entire trip		■ Base fare	\$155.28
☐ I want to purchase Cancellation Protection for this booking. I have read and agree to the cond	itions. Read more>>	■ Taxes, Fees and Charges	\$24.05
Offset your carbon footprint		Terms	
		Our fares	
We have partnered with the climate company CHOOOSE to make it easy for you to offset your carbon footprint when flying with us. Your contribution will be used to directly support CO ₂ -	CHOOOSE	Fares are subject to availability	and are
reducing projects certified by the United Nations and the Gold Standard. Read more >>		not guaranteed until purchase. See fare details	
Yes, I want to offset the carbon footprint of my flight by paying \$1.20.		Optional service charges	
		Additional charges for baggage optional services may apply.	and other
		Credit cards may attract addition	

PROVIDER

INTERNET BOOKING

ENGINE (IBE)

amadeus

Purchase Funnel Touchpoint	Additional
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	36.3 Mil



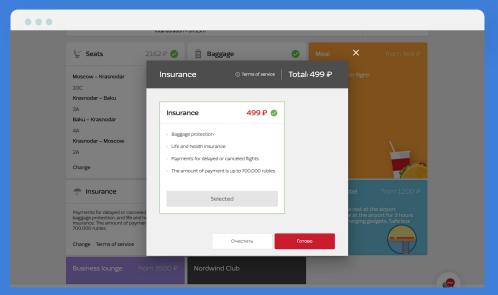
COUNTRY H Norway



Norwind Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



COUNTRY Russia **INSURANCE PROVIDER**





Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	5.5 Mil





Olympic Air

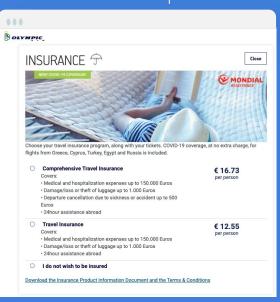
http://www.olympicair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

0.38 Mil

BOUNCE RATE

33.8%



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	15 Mil















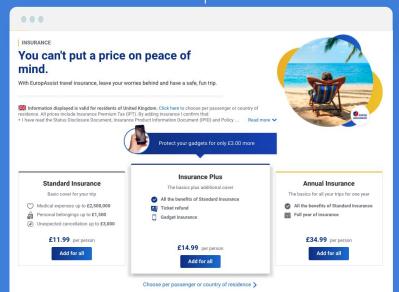
http://www.ryanair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

25.8 Mil

BOUNCE RATE

30.3%



Purchase Funnel Touchpoint	Add Ons
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	Access it here
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	148.6 Mil







INSURANCE PROVIDER







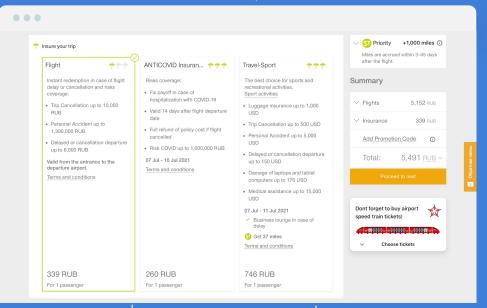
S7 Airlines

http://www.s7.ru

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

| BOUNCE RATE

28.8%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	14 Mil





INSURANCE



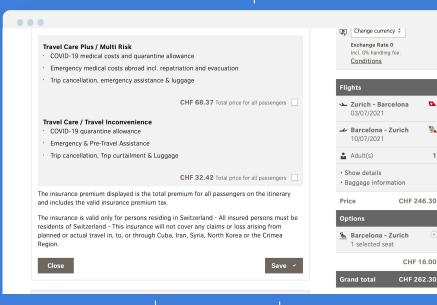
INTERNET BOOKING ENGINE (IBE) To Be Confirmed



Swiss International Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Options
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	21.6 Mil



COUNTRY Switzerland

INSURANCE









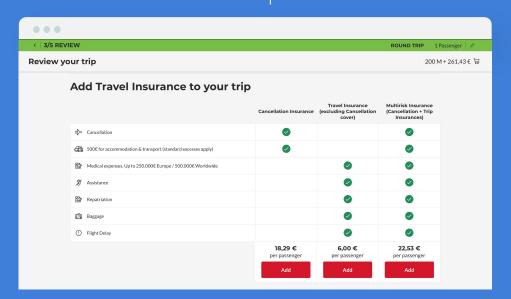
http://www.flytap.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

4.2 Mil

BOUNCE RATE

35.1%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	17.1 Mil



















TUI Airways

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Options	
Integration Type	Opt-in	
Variety Of Plans Offered	5	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	11.8 Mil	





INSURANCE **PROVIDER**

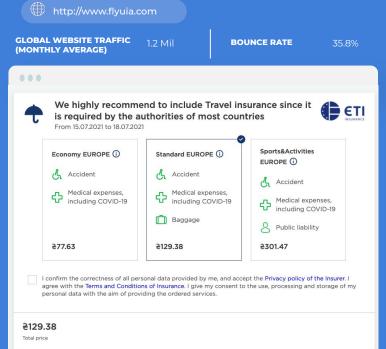








Ukraine International Airlines



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-out
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	Access it <u>here</u>
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	8 Mil













Virgin Atlantic

http://www.virginatlantic.com

GLOBAL WEBSITE TRAFFIC BOUNCE RATE (MONTHLY AVERAGE) 000 virginatiantic LON - WAS 3 Travel Insurance Get cover for your trip to Washington, DC for £39.00 total Allianz (iii) Assistance Peace of mind is only a click away Yes, protect my trip. ✓ COVID-19 - cover for medical expenses and cancellation if you become ill or have to No, do not protect my trip. quarantine due to COVID-19 ✓ Up to £15m medical assistance cover in the event of illness or an accident while away ✓ Up to £5k cancellation cover or if you have to cut your trip short ✓ Up to £2k in the event of loss, theft or damage to your personal possessions Limits and exclusions apply: refer to the Insurance Product Information Document and the Terms & Conditions (and By selecting this insurance product: > I confirm that I have read and I accept the Insurance Product Information Document, the Terms & Conditions and the Privacy statement, provided in a digital format. > I confirm that I have verified that the product chosen corresponds to my needs. I confirm that I am a UK resident All premiums shown include Insurance Premium Tax at the current rate. You may cancel this insurance within 14 days of purchase. This insurance is for UK residents who are 70 years old or under. If you choose to purchase Virgin Atlantic Travel Insurance at a later date, prices may differ. Virgin Atlantic Limited is an Appointed Representative of AWP Assistance UK Limited which is

INSURANCE



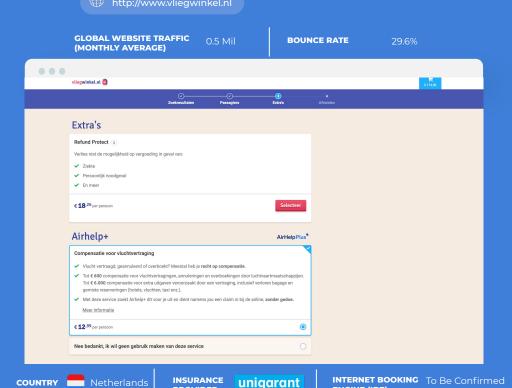


Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	5.7 Mil



COUNTRY

VliegWinkel



ENGINE (IBE)

PROVIDER

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	To Be Confirmed

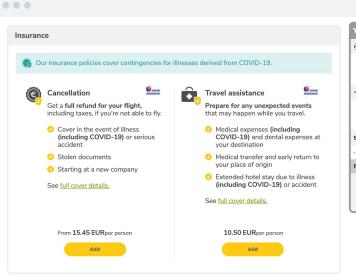




Vueling Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Your travel plan	
) Outbound	82.99 EUR V
BCN 08/07/2021 08:50 h	IBZ 09:50 h
- ← Return	55.49 EUR V
IBZ 11/07/2021 07:00 h	BCN 08:00 h
Services	16.00 EUR ^
· 2 rear seats	16.00 EUR
Final Price	154.48 EUR
No surprises! All taxes and fees are included in the final price.	





INSURANCE PROVIDER





Purchase Funnel Touchpoint	Customise Your Flight
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	34.6 Mil





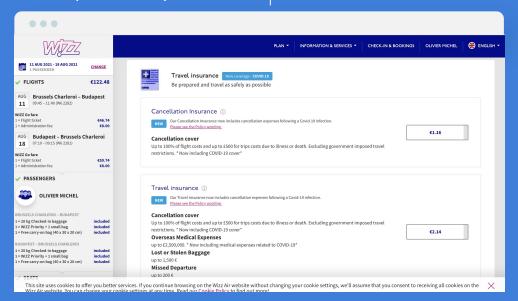
http://www.wizzair.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

8.8 Mil

BOUNCE RATE

27.4%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	X
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	40 Mil







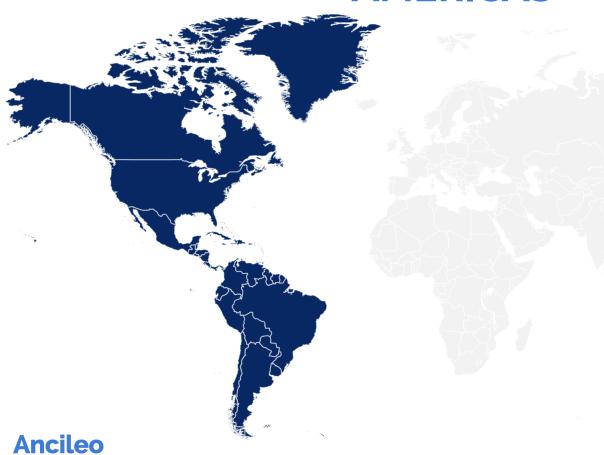
INSURAN







AMERICAS







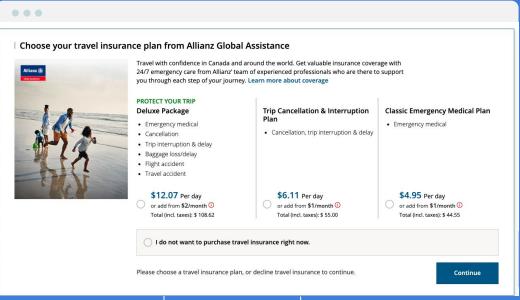
http://www.aircanada.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

6.1 Mil

BOUNCE RATE

29.5%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	3
Insurer-Airline Co Branded White Label	✓
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	51.5 Mil





Canada

INSURANC

Allianz (11)

INTERNET BOOKING ENGINE (IBE)

amadeus



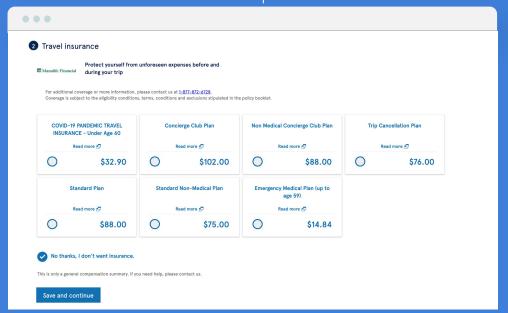


Air Transat

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

31.6%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	7
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	5.5 Mil











Manulife







Alaska Airlines

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

10.2 Mil

BOUNCE RATE

000 Highly Recommended: Protection for your trip to Gustavus A lot can happen on your trip to Gustavus - it's important to make sure you are protected. Add protection for \$47.71 total. ✓ Highly Recommended Get up to 100% cash back for certain expenses due to trip cancellation and interruption, including if you test positive for COVID-19 (see link below). Up to 100% reimbursement for covered trip cancellation and interruption Insurance for covered travel delay expenses and lost, stolen or damaged baggage · Help when you need it 24/7 assistance in the event of a travel or medical emergency "In these trying travel times, purchasing travel insurance should be commonplace." - Forbes.com, Dec 2020 I choose not to protect my \$763.30 purchase. I understand by declining coverage I may be responsible for cancellation fees and delay expenses. 28,241 guests protected their trip in the last 7 days (1) COVID-19: COVERAGE LIMITATIONS AND SPECIAL ACCOMMODATIONS Recommended/offered/sold by Allianz Global Assistance. Underwriter: Jefferson Insurance Company or BCS Insurance Company. Plan incl. insurance & assistance services. Terms & exclusions (incl. for pre-existing conditions) apply. Plan & Pricing details, disclosures ▼ Price summary

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	35.5 Mil





INSURANCE



INTERNET BOOKING ENGINE (IBE)

To Be Confirmed





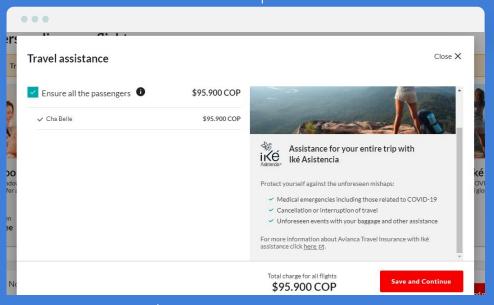
https://www.avianca.com/co/en/

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

3.5

BOUNCE RATE

34.5%



Purchase Funnel Touchpoint	Add ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	30.5 Mil



INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

amadeus



Delta Air Lines

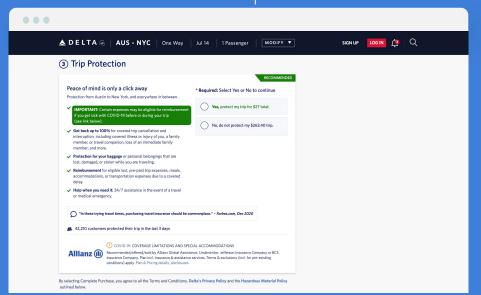
http://www.delta.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

33.2 Mil

BOUNCE RATE

29%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	162.8 Mil









INTERNET BOOKING ENGINE (IBE)

To Be Confirme





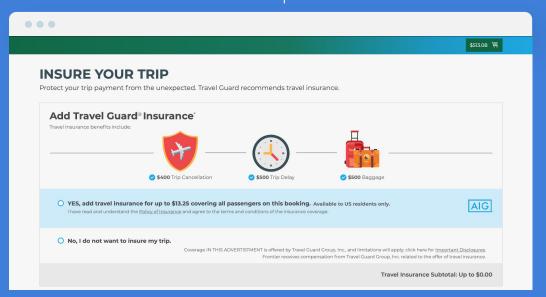
Frontier Airlines

http://www.flyfrontier.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

Mil BOUNCE RATE

38.8%



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	22.7 Mil





INSURANCE PROVIDER







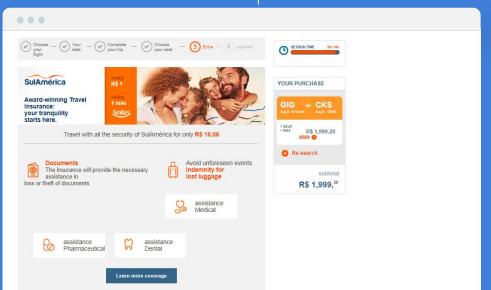


Gol Transportes Aeros

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

5.2 Mil

BOUNCE RATE



Purchase Funnel Touchpoint	Extras
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	36.4 Mil

















Hawaiian Airlines

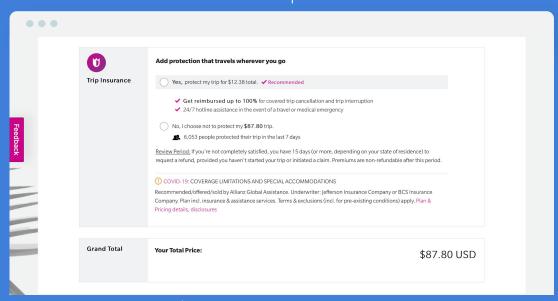
http://www.hawaiianairlines.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

3.3 Mil

BOUNCE RATE

39.5%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	11.8 Mil





INSURANCE PROVIDER



INTERNET BOOKING ENGINE (IBE)

To Be Confirmed





jetBlue Airways

GLOBAL WEBSITE TRAFFIC BOUNCE RATE

(MONTHLY AVERAGE) 0 0 0 jetBlue^{*} Privacy TRUEBLUE SIGN IN 6. PAYMENT **Payment** Add Travel Protection Another JetBlue customer protected their trip a minute ago Yes, I want to protect my Blue Basic flight for only \$23.63. Highly Recommended All these benefits for a fraction of the ticket cost: . Compensation: Reimburses up to 100% for covered trip cancellation and interruption . Luggage protection: Benefits for loss, damage or theft of your personal belongings . Delay insurance: Reimburses for eligible, unexpected meals, accommodations and luggage delay expenses . COVID-19: Get reimbursed for certain expenses if you can't fly because you or a family member get sick with COVID-19 Review Period: If you're not completely satisfied, you have 15 days (or more, depending on your state of residence) to request a refund, provided you haven't started your trip or initiated a claim. Premiums are non-refundable after this period. No, I choose not to protect my non-refundable trip and understand I am responsible for all cancellation fees and delay expenses. 2 16,392 people protected their trip in the last 3 days COVID-19: COVERAGE LIMITATIONS AND SPECIAL ACCOMMODATIONS Recommended/offered/sold by Allianz Global Assistance. Underwriter: Jefferson Insurance Company or BCS Insurance Company. Plan incl. insurance & assistance services. Terms & exclusions (incl. for pre-existing conditions) apply. Plan & Pricing details, disclosures

Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	42.7 Mil





INSURANCE



INTERNET BOOKING







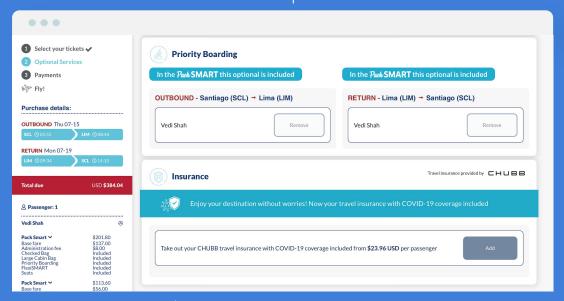
http://www.jetsmart.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

1.1 Mil

BOUNCE RATE

34.1%



Purchase Funnel Touchpoint	Optional Services
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	To Be Confirmed







INSURANC







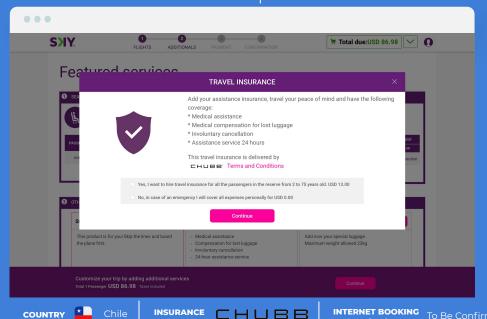
SXY SKY Airline

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

ENGINE (IBE)

To Be Confirmed



Purchase Funnel Touchpoint	Additionals	
Integration Type	Opt-in	
Variety Of Plans Offered	1	
Insurer-Airline Co Branded White Label	×	
Customer Self Service Modules	×	
Loyalty Integration	×	
Туре	Low Cost	
2019 Number Of Passengers	3.9 Mil	





Sun Country Airlines

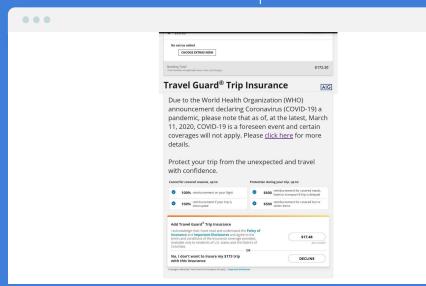
www.suncountry.com/

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

862.6K

BOUNCE RATE

40.62%



Purchase Funnel Touchpoint	Review and Pay
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	116.4 Mil









INTERNET BOOKING To Be Confirmed **ENGINE (IBE)**





United Airlines

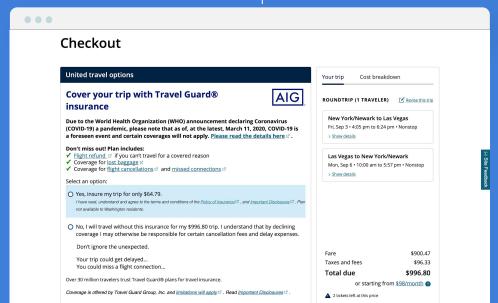
http://www.united.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

26.3 Mil

BOUNCE RATE

31.3%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	116.4 Mil





INSURANCE PROVIDER



INTERNET BOOKING To Be Confirmed **ENGINE (IBE)**

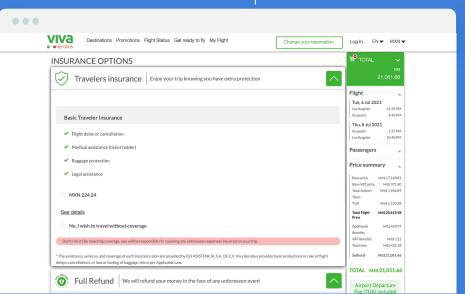




Viva Aerobus

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE















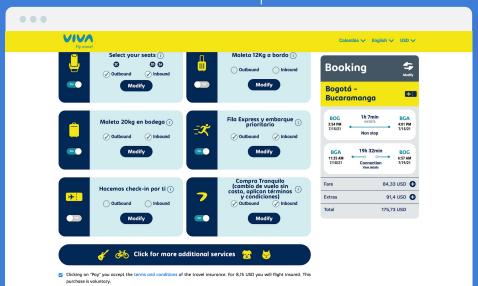
Purchase Funnel Touchpoint	Insurance Options
Integration Type	Opt-in
Variety Of Plans Offered	2
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	12 Mil





GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Extras
Integration Type	Opt-out
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	6.3 Mil











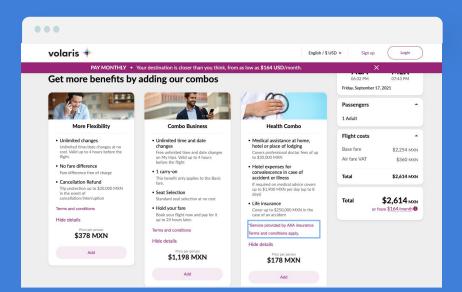






GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Add-ons
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	22 Mil







INSURANCE PROVIDER







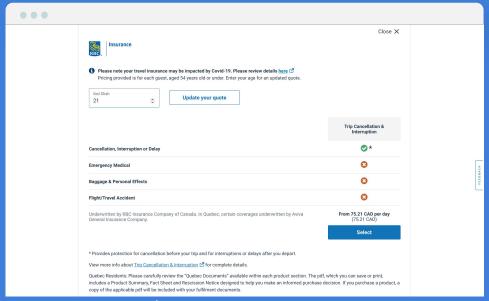
http://www.westjet.com

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

1.3 Mil

BOUNCE RATE

34 1%



Purchase Funnel **Extras** Touchpoint Integration Opt-in Type Variety Of Plans Offered Insurer-Airline Co Branded X White Label **Customer Self** X Service Modules Loyalty X Integration Type **Network Carrier** 2019 Number Of 26 Mil **Passengers**







INSURANCE PROVIDER







AUSTRALIA & NEW ZEALAND

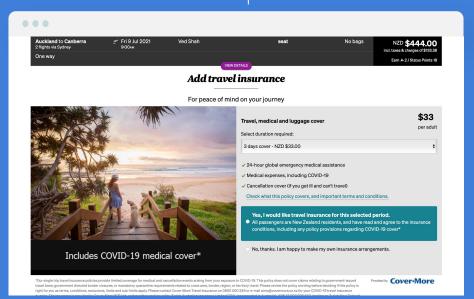




Air New Zealand

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	https://insurance.airnewzeala
Customer Self Service Modules	\checkmark
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	17.7 Mil





INSURANCE PROVIDER





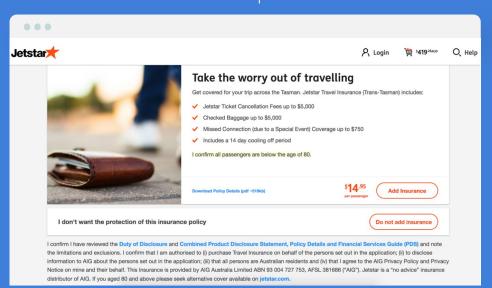


Jet✓ Jetstar Airways

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE

28.6%



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	https://www.jetstartravelinsurance.com.sg
Customer Self Service Modules	\checkmark
Loyalty Integration	×
Туре	Low Cost
2019 Number Of Passengers	20.5 Mil













Qantas Airways

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

Australia

INSURANCE

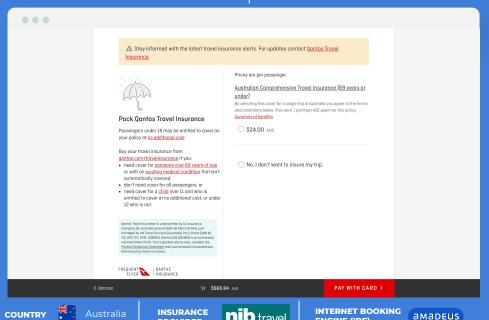
PROVIDER

BOUNCE RATE

INTERNET BOOKING

ENGINE (IBE)

amadeus



Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	https://insurance.qantas.com/travel-insurance
Customer Self Service Modules	×
Loyalty Integration	×
Туре	Network Carrier
2019 Number Of Passengers	30.8 Mil

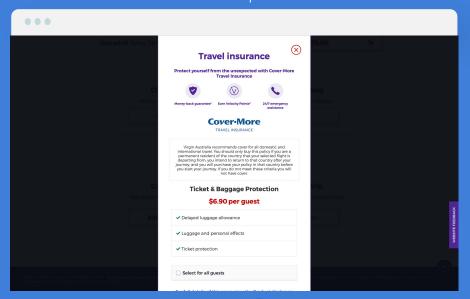




Virgin Australia

GLOBAL WEBSITE TRAFFIC (MONTHLY AVERAGE)

BOUNCE RATE



COUNTRY #



INSURANCE PROVIDER





Purchase Funnel Touchpoint	Payment Page
Integration Type	Opt-in
Variety Of Plans Offered	1
Insurer-Airline Co Branded White Label	×
Customer Self Service Modules	×
Loyalty Integration	✓
Туре	Low Cost
2019 Number Of Passengers	20.5 Mil



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